

## A GREAT RISK MANAGEMENT TOOL FOR FLEET ACCOUNTS

**“MY COMMERCIAL AUTO CLIENTS GET TWO PRICES. IF THEY’RE ON LICENSE MONITOR, THEY SAVE MONEY.”**

William S. Anthony, Jr., R&W Brokerage, Inc., Lynbrook, NY

William Anthony of R&W Brokerage in Lynbrook, NY, doesn't mince words about License Monitor. "Companies with vehicles on the road need License Monitor to manage driver risk."

He tells about an 85-truck account with an astounding 369% loss ratio. "I told them to get on License Monitor now and that I would pay for the service if their loss ratio didn't drop 100 points," says Bill.

It worked better than he expected. In 15 months the client's loss ratio was down from 369% to only 8%. "License Monitor did it. When the drivers found they were being monitored 24/7, their behavior changed." There was more good news. At renewal, there was a substantial premium reduction.

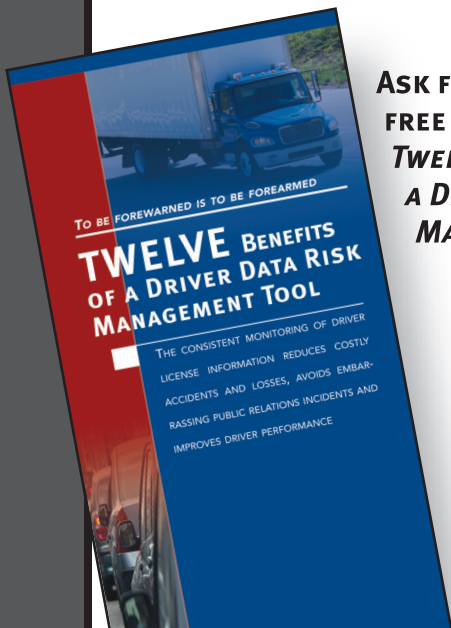
License Monitor is good for R&W Brokerage, too. "It helps us retain clients," says Bill. "They think twice before going anywhere else."

### LICENSE MONITOR GIVES YOUR COMMERCIAL AUTO CLIENTS A BOTTOM LINE ADVANTAGE

- At-risk driver identification
- Control of insurance costs
- Lower severity and frequency of accidents
- Driver license fraud prevention
- Avoid unpleasant and embarrassing public relations situations
- Reduced Workers' Compensation expenses



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FREE BROCHURE  
***TWELVE BENEFITS OF  
A DRIVER DATA RISK  
MANAGEMENT TOOL***



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